



Personal Profile & Qualifications

Key Experience

- ① NHS commissioning and contract management across a number of health economies, and NHS Trusts
- ① Strategic commissioning
- ① Experience of the NHS, private sector and third sector organisations at senior management and director level
- ① Strategic and Business Planning
- ① Benchmarking
- ① Training and mentoring - trained facilitator
- ① Service reviews, service specification, redesign and change management.
- ① QIPP reviews and VFM
- ① Impact Assessments
- ① Clinical engagement and involving services users in service review and design.
- ① Performance management
- ① UK Passport Holder
- ① Director Emmaus North Staffordshire

Qualifications

- ① Master of Business Administration
- ① MHSM

Location: West Midlands

Professional Profile

Charles is an experienced skilled and professionally qualified management consultant with extensive NHS commissioning experience and a successful track record of working across organisational boundaries to develop strategic plans, lead and implement changes which provide beneficial outcomes.

Charles is a team player, outcome focussed, commercially aware, open minded and specialises in commissioning, planning, problem solving, service review and redesign.



Personal Achievements

- ① Negotiated and managed a wide portfolio of acute & non acute contracts to agreed specifications achieving targets and agreed outcomes including NHS Greenwich CCG contract
- ① Trustee Uttoxeter Mind
- ① Board member Derby Youth Offending service
- ① Set up the Amber Valley Local Strategic Partnership and led successful SRB3 bid
- ① Developed successful community resource/healthy living centre
- ① Led development of Southern Derbyshire HA child health strategy, involved children in assessing needs, highlighted as a good practice example nationally
- ① Set up Health Panel to explore the public's views on local priorities, key policy areas and services and ensuring that the findings of this work informed policies
- ① Reviewed key health service areas and implemented change including joint disabled Children's service (with Derby UA) assisted conception, (peer reviewer for RCOG guidelines) and Renal Services

Career Summary

Associate Consultant February 2011 to present

- ① Supported a major review of Urgent Care services by undertaking an Impact Assessment for all Urgent Treatment Centres throughout Sussex.
- ① Supported Trafford CCG's QIPP Programme as sponsored by NHS England focussing on Respiratory Care, Ophthalmology and Urgent Care.
- ① Undertook an Orthopaedics Review for Eastern Cheshire CCG as part of NHS England QIPP Programme.
- ① Supporting Greenwich CCG in a number of projects including: leading the Acute and non-acute contracting portfolio; liaison with SE London CSU, and leading the negotiation of the high profile MSK contract with Circle. (c £90m). Also supported the CCG's QIPP programme
- ① Managed the contracting team for Shropshire CCG, managed and led the negotiation of acute contracts.
- ① Led development of programme and planning for the contracting round (with Midland and Lancashire CSU.)
- ① Successfully supported NHS Staffordshire CCG with the Commissioning round and the Better Care Together Strategy.
- ① Supporting NHS Staffordshire CCG with contract stabilisation post dissolution of MSFT
- ① Supported Leicester City CCG in commissioning services from University Hospital Leicester Trust.
- ① Reviewed and led contracting process for NHS Gloucester CCG
- ① Contract management of key acute contracts for North West London CSU
- ① Interim Contract Manager NHS Isle of Wight
- ① Interim Head of Contracting, Hillingdon Hospitals NHS Foundation Trust - successfully negotiated agreed and managed contract with NWL cluster
- ① Reviewed contracting arrangements and validity tested the QIPP plan between Great Western Hospital & NHS Swindon.
- ① Review of business support functions, Coventry and Warwickshire Partnership Trust



Consultant, Public Sector Consultants November 2008 –January 2011

- ① Review of Continuing Healthcare for NHS Leeds
- ① Development of Joint Venture between NHS South Birmingham, Healthcare at Home and Age Concern for End of Life Care services
- ① NHS Leicester City AD Commissioning covering acute, mental health and specialised commissioning lead for the Strategic plan, managed the Annual Operating Plan process.
- ① Worked with East Midlands Specialised Commissioning to ensure plans / priorities were coherent and integrated.
- ① Board development, executive coaching and training

Independent Management Consultant. April 2007 - October 2009

- ① Interim Assistant Director for Acute Commissioning NHS Leicester City,
- ① Interim Assistant Director Commissioning for unscheduled and emergency care NHS Warrington
- ① Led, planned and commissioned new intermediate care service
- ① Interim general manager South East Essex LIFTCo
- ① Business plan for St Luke's Community Interest Company Southend
- ① Business start up for independent psychological therapy service

Head of Strategic Development, Derby City PCT April. 2005 – March 2007

- ① Responsible for long range strategic planning and performance management, developed plans in line with national policy for health reform and local public health priorities, ensuring targets were met and financial balance maintained.
- ① Developed the local framework for Practice Based Commissioning (PBC) launched in 2006 with two large groups in place, (later to become CCGs)
- ① Developed Commissioning Strategy
- ① Developed the Southern Derbyshire Strategic Services Development Plan for 2005-10
- ① Led development of Local Delivery Plan (LDP) 2007/08 – all key targets met
- ① Developed acute activity/capacity plans for all major providers. (Under PBR arrangements this activity had a value of £140m and the variance to plans in 2005/06 and 2006/07 was <0.1%)

Head of / Director of Commissioning, Central Derby PCT April 2000 – March 2005

- ① Project lead for and successfully set up Central Derby PCT one of the 1st 14 PCTs
- ① Responsible for all PCT commissioning and delivery of key targets.
- ① Health Community lead for mental health commissioning under local collegiate arrangements
- ① Developed and managed delivery of the PCT's local delivery plans
- ① Managed the PCT's business relationship with the Trent Strategic Health Authority, achieving positive performance review results
- ① Set up and ran the Derby City Mental Health forum and GP training workshops
- ① Lead on long term conditions introduced new COPD pathway, reviewed and implemented revised diabetes care pathway
- ① Member of Southern Derbyshire LIFTCo partnering board, planning and design of 3 new facilities



Previous Positions

Charles held various roles positions with Southern Derbyshire Health Authority (from 1992-2000) including: Partnership Manager, Business Analyst, and Contracts Manager. Prior to this Charles worked in Medical Physics.
