



Personal Profile & Qualifications

Key Experience

Speciality consulting areas:

- ① Sourcing and Procurement (particularly negotiation)
- ① Commercial/ contract management
- ① Leadership and innovation
- ① Digital Transformation
- ① Business investment cases
- ① Complex Business design, planning and change

Qualifications

- ① Post Graduate Diploma in Management Studies (Distinction)
- ① Ashridge Executive Leadership Course

Location: West Midlands

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Professional Profile

Andrew is an executive level manager, with a total of 35 years' management/board level experience in public and private sector organisations.

He has been a Main Board member of techUK (2015-2017), Chair/ Vice Chair of techUK's Health and Care Council (2010-2015) and Treasurer of the BCS Health Executive (2012-2014).

He is one of the Board Directors at In-Form and has also served as a Company Director for six other Limited Companies with an unblemished record.

In consulting, Andrew has operated at Director/ Partner level for 28 years, largely supporting public sector organisations and has advised extensively across the UK and internationally.

Most recent Assignments Undertaken (ordered chronologically)

NHS Wales Informatics Service – Wales

- ① Commercial Advisor/ Lead Negotiator: Clinical Imaging (2022-ongoing)
- ① Commercial Advisor: Community, Mental Health & Social Care strategic review (2022-23)
- ① Commercial Advisor/ Lead Negotiator: NHS Wales Laboratory solution (2019-ongoing)
- ① Commercial Advisor/ Lead Negotiator: GP Clinical systems (2011-13, 2017- 19, 2020-ongoing)
- ① Commercial Advisor/ Lead Negotiator: NHS Wales Hospital Pharmacy solution (2018-2019)
- ① Strategic Advisor: NHS Wales Digital Maturity Assessment (2016-17)
- ① Commercial Advisor/ Lead Negotiator: Community, Mental Health & Social Care solution (2013-15)
- ① Commercial Advisor/ Lead Negotiator: Emergency Care Clinical solution (2013-14)



- ① Commercial Advisor/ Lead Negotiator: PACS/ Clinical Imaging (2010-12)
- ① Commercial Advisor/ Lead Negotiator: Laboratory solution (2009-10)

Aneurin Bevan Health Board

- ① Commercial Advisor/ Lead Negotiator: NHS Wales 111 Digital solution procurement (2017-ongoing)

Government of Jersey

- ① Undertook a feasibility study for potential reprovision of Radiotherapy Services in Jersey and this was successfully presented to clinicians, managers, the Government as well as the press (2021-2022).

Fieldfisher (on behalf of the Foreign and Commonwealth Office)

- ① Procurement/ Evaluation Lead/ Moderator – Cross-Whitehall Prosperity Fund Framework Agreement procurement (2017)

Health and Care Transformation Programme – Kingdom of Saudi Arabia

- ① Strategic Advice on the creation of a Dynamic Purchasing System Framework for Management Consultants for the “Vision 2030” Programme (2017)

Kent Police and Essex Police – SE England

- ① Procurement/ Commercial Advisor – Mobile Policing Applications procurement (2016-17)

National Records of Scotland – Scotland

- ① Commercial Advisor: 2021 Census Commercial Strategy (2015-16)

NHS Derbyshire – Derbyshire

- ① Strategy Advisor – Local Digital Roadmap for all organisations within the ‘STP footprint’ (2016)
- ① Director: Derbyshire Integrated Care Fund submission (2014)

NHS Scotland – Scotland

- ① Commercial Advisor – Clinical Digital Services procurement design/ market assessment (2014)
- ① Commercial Advisor/ Lead Negotiator: PACS/ Clinical Imaging procurement (2004-06)

NHS England/ DH – England

- ① Strategic Programme Assurance – NHS Safer Staffing Programme (2014)
- ① Director: NHS Informatics Leadership Development programme (2009-10)

Ofqual – East Midlands

- ① Assurance Director – ICT Strategy & roadmap development (2013-14)